

Search for a Spanish Partner for a Bilateral R&D Project

Organization	
Date of Request:	16 April 2026
Company name:	INOVATEC
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SECTION 1: Entity launching the partner search	
<i>(Please give brief / to the point explanations. For more explanation on any point below, you may add a short paragraph as an annexure, with this document.)</i>	
Sector	Smart Infrastructure, Energy Efficiency, IoT, Digital Maintenance, Green IT
Entity mission or core functions	INOVATEC is a smart infrastructure integrator specializing in the digital transformation of technical assets through IoT, data analytics, and energy optimization. The company supports organizations in improving operational performance, reducing energy consumption, and enhancing infrastructure resilience.
Date of establishment	2021
Ownership (if public and traded, add stock exchange and ticker symbol)	Private company
Total number of employees	25
Number of employees in R&D	5
Key products sold or services provided	<ul style="list-style-type: none"> • Smart Building solutions (IoT-based monitoring) • Energy efficiency and optimization services • Predictive and digital maintenance (INOVA360 platform) • Infrastructure supervision and asset

	<p>management (iRequest)</p> <ul style="list-style-type: none"> • Multi-technical maintenance (HVAC, electrical, plumbing) • Green IT and carbon optimization services
Entity core technical competences	<ul style="list-style-type: none"> • IoT integration and sensor deployment • Data-driven infrastructure monitoring • Predictive maintenance systems • Energy performance optimization • SaaS platform development (INOVA360, iRequest) • Smart building systems integration
Key R&D programs and activities	<ul style="list-style-type: none"> • Development of IoT-based infrastructure monitoring systems • Energy consumption optimization models using real-time data • Predictive maintenance algorithms for technical equipment • Integration of multi-source data for smart decision-making
Examples of accomplishments	<ul style="list-style-type: none"> • Deployment of smart monitoring solutions in banking and hospitality sectors • Reduction of energy consumption up to 30% • Improvement of infrastructure availability up to 99.9% • Implementation of predictive maintenance systems across multi-site environments
Company strategic orientation	<p>INOVATEC aims to become a leading smart infrastructure integrator in West Africa by leveraging digital technologies, energy optimization, and international partnerships to scale innovative solutions across key sectors.</p>

SECTION 2: Spanish Company Profile

(Please provide a brief summary of the prospective partner company or organization. This summary may address some or all of the points below)

Profile of ideal technology partner	<p>A Spanish technology company specializing in IoT, smart buildings, energy efficiency, or digital infrastructure solutions, with a strong R&D capacity and interest in international expansion.</p>
Core technological competencies and expertise	<ul style="list-style-type: none"> • IoT platforms and connected devices • Energy management systems • Smart building technologies (BMS, GTB) • Data analytics and AI applied to infrastructure • Cybersecurity for critical systems

<p>Other essential qualifications (e.g.: ownership, track records etc.)</p>	<ul style="list-style-type: none"> • Proven track record in innovation projects • Experience in international collaboration or EU-funded programs • Ability to co-develop and adapt solutions • Strong technical support capabilities
<p>If you have a list of companies with whom you are in contact or interested in contacting, please provide contact details</p>	<p>To be identified in collaboration with CDTI and based on project alignment</p>
<p>If you are interested in collaboration: please specify details and other important information you want to share with a potential company</p>	<p>INOVATEC seeks to establish a strategic partnership to co-develop and deploy innovative smart infrastructure solutions in West Africa, starting with pilot projects in sectors such as banking, hospitality, and industry.</p>
<p>Interested areas of collaboration</p>	<ul style="list-style-type: none"> • Smart buildings and infrastructure digitalization • Energy efficiency and decarbonization • IoT-based monitoring and control systems • Predictive maintenance technologies • Infrastructure cybersecurity
<p>Specific R&D contribution you are seeking/offering</p>	<p>INOVATEC offers:</p> <ul style="list-style-type: none"> • Access to real-life pilot sites (banks, hotels, industry) • Local integration and deployment capabilities • Operational data and field validation • Maintenance and scaling support <p>Seeking from Spanish partner:</p> <ul style="list-style-type: none"> • Advanced technology solutions • R&D collaboration • Technical expertise and innovation • Joint development of scalable solutions



Julien N'GORAN
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