

INTERNATIONAL PROJECT

Project under Management

Summary Form:

Agreement Reached

Input date: 17th January 2024

Country of origin: India

Country of Interest: India and Spain

✓ Information of the company requesting the partner search service

Name of the company	Sripath Diagnostics Private Limited						
Contact Person (full name, position)	Dhritiman Mallick						
Address	G1402 Purva Skywood Silver County Road Bangalore						
Zip Code and City	560068, Bangalore						
Telephone	+91-9883226847						
Email	dhritimanmallick@gmail.com						
Web Page	Not available						
Last exercise Revenues M\$	\$1.5	Number of employees	15	Year of Constitution	2014	Social Capital M\$	
Last exercise Revenues M\$	\$1.5	Number of employees	15	Year of Constitution	2014	Share Capital M\$	

Firm profile: main activity, sector, market position, main product or service, previous R&D experience, etc.

Firm Profile: CPath Labs

CPath Labs, established in 2015, is a pioneering diagnostics company committed to providing high-quality diagnostic services at affordable prices. The company's main focus lies in developing a digital infrastructure with a specific emphasis on histopathology. Led by experienced physicians, CPath Labs has garnered recognition with NABL accreditation, offering a comprehensive range of over 2000 tests, specializing in histopathology and molecular pathology.

Main Activities and Sector: CPath Labs specializes in diagnostics, with a primary focus on histopathology and molecular pathology. The company operates within the healthcare and diagnostics sector, catering to the growing demand for advanced and efficient diagnostic solutions.

Market Position: As a leader in the diagnostics industry, CPath Labs holds a prominent position, backed by experienced leadership and a commitment to delivering quality services. The company's NABL accreditation underscores its dedication to maintaining high standards in diagnostic testing.

Main Product or Service: CPath Labs offers a wide array of diagnostic tests, with a particular emphasis on histopathology. The company's main product is a state-of-the-art digitizer equipped with an AI layer, designed to significantly enhance operational efficiencies for pathologists and research and development (R&D) personnel.

Previous R&D Experience: CPath Labs boasts a robust background in research and development, with a focus on advancing digital pathology infrastructure. The company has successfully implemented pilot projects, showcasing its capability to innovate and deliver cutting-edge solutions.

Innovative Technology: CPath Labs plans to deploy an innovative low-cost technology for slide digitization, comprising a High-Definition Digitizer, an on-screen viewer (Remote/On-premise), and an AI layer for aiding analysis. The device, which is equipped with a localized NVIDIA processor, aims to revolutionize cancer diagnosis by identifying and labeling abnormal cancer cells within a timeframe of 2-3 minutes.

AI Capabilities: The AI system developed by CPath Labs exhibits impressive capabilities, with a specificity of around 98% (2 false positives per 100 tests) and a sensitivity of 100% (zero false negatives) based on the currently tested samples. This accuracy is particularly crucial for cancer diagnosis, where precision is paramount.

Future Plans: CPath Labs envisions complete population health care solution using a “Hamamatsu whole slide imaging device for the reporting process outside India. The company plans to transition to its own digitizer supported by Software as a Medical Device (SaMD) as it attains FDA clearance.

✓ Information of the Technology Collaboration Project

Project idea, description of project objectives and type of collaboration wanted

The primary objective of this project is to establish a strategic partnership with either a diagnostics laboratory or a practicing pathologist who can play a key role in the successful deployment and adoption of CPath's innovative diagnostic solutions in the Spanish and EU markets.

CPath Labs envisions a collaborative partnership that leverages the strengths of the chosen partner to drive successful commercialization, ensuring the widespread adoption of digital pathology services in the Spanish healthcare landscape. Together, we aim to revolutionize diagnostic practices, providing accurate and efficient pathology solutions for improved patient care.

Estimated budget of the project (For internal formation use only)

Euro 200,000 for a 2-year runway across India and Spain

Estimated Foreseen Budget M€	Euro 200,000	New Partner contribution M€	For discussion based on capabilities
Public Funds %	TBD	Funding %	TBD

✓ Profile of the partner wanted: activities to do by the new partner

Summary of the activities to be developed by the partner. Please be as specific as possible.

Criteria required from the partner (expertise or know how in a specific area, technical equipment needed, etc.)

The partner will be integral to the successful deployment of CPath Labs' digital pathology services in Spain, focusing on:

1. Integration:
 - Integrate CPath's technology into the partner's diagnostic laboratory or pathology practice.
2. Service Provision:
 - Front-end service provision for diagnostics lab partners.
 - Offshoring reporting and referrals for practicing pathologist partners.
3. Compliance and Technical Expertise:
 - Ensure regulatory compliance and contribute technical expertise for maintaining the digital pathology infrastructure.
4. Marketing and Training:
 - Collaborate on marketing strategies to promote CPath's services.
 - Facilitate training sessions for staff/pathologists to optimize platform usage.

We expect the partner to bring operational expertise, a network, and technical capabilities while aligning with CPath Labs' vision for advancing diagnostic practices through digital pathology.

We can also help you to contact partners that you have already identified but you have not contacted yet. If this is the case, please provide us with the contact details of the company you would like to contact.

✓ Potential Partner Information

Name of the firm	
Contact Person (name, position)	
Address	
Zip Code and City	
Telephone	
Email	
Web Page	