

**Search for a Spanish Partner for a
Bilateral R&D Project (this document will be shared with potential Spanish
companies)**

Organization	
Date of Request:	March 17 th 2021
Company name:	Orchtech
Contact person and title/ designation:	Omar Shafik – Partner Sylvia Zaky – Business Development Manager
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SECTION 1: Your Company Profile

(Please give brief / to the point explanations. For more explanation on any point below, you may add a short paragraph as an annexure, with this document.)

Business Sector	Software Development Services
Company mission or core functions	Supporting our clients with software development services that will enhance their performance, add value to them and their clients, increase employees' productivity and clients' engagement.
Date of establishment	2007.
Ownership (if public and traded, add stock exchange and ticker symbol)	Partnership.
Total number of employees	30 employees.
Number of employees in R&D	Around 4 employees.
Key products sold or services provided	<ul style="list-style-type: none"> • Mobile applications • Website development • Purple Bureau communication HR solution

	<ul style="list-style-type: none"> • Distributors of: WhatsUp Gold monitoring solution and NetSupport system for remote management. • Off shoring and consultation services.
Company core technical competences	<ul style="list-style-type: none"> • Design, develop and publish mobile applications and Purple Bureau communication HR solution. • Orchtech works with different kinds of technology language and are capable of localization the software solution language to fit the client's business needs.
Key R&D programs and activities	<ul style="list-style-type: none"> • We already did previous R&D and created our own developed application for communication and HR called Purple Bureau. It increases internal employees' communication efficiently and facilitates HR related documents and manages attendance and requests
Examples of accomplishments	<ul style="list-style-type: none"> • Design and develop the mobile application for the Holding Company for Water and Wastewater (HCWW) that is used by Egyptian citizens among all governorates of Egypt. It includes payment of the waste consumption invoice and complaint sending with image and sync with the company's CMS system. https://play.google.com/store/apps/details?id=hcww.orchtech.com.ebrd_live&hl=en&gl=US • Design and develop Allianz Egypt mobile application carrying the many policies they offer and the user can submit a claim through the application as well. https://play.google.com/store/apps/details?id=com.orchtech.allianzeg&hl=en&gl=US • Creation of the website of the Egyptian Ministry of Planning and Economic Development (MPED) with an economic indicator for researchers, citizen plan on the map for each governorate, publications, gallery, etc. https://mped.gov.eg/ • Developing The Geneva International Centre for Humanitarian Demining (GICHD) website with a resource library with attached documents, files and videos needed to be seen and downloaded by its users. The GICHD is a non-profit international organization based in Genève, Switzerland. https://www.eore.org/
Company strategic orientation	<ul style="list-style-type: none"> • Orchtech looks for inspiration and clients' needs and how can we help them perform better, digitally. • Align with the government policy of going digital with services applied to the citizens. • Evaluate the service offered and its added value to the users. How can we make it better? • Listen to different team members, on the business

	level and technical level.
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SECTION 2: Partner of Interest

(Please provide a brief summary of the prospective partner company or organization. This summary may address some or all of the points below)

Profile of ideal technology partner	Spanish company working in software development field with good record of working with different clients, in different companies. Has knowledge of other cultures and willing to expand and share ideas to create the consortium needed.
Core technological competencies and expertise	Ruby On Rails, DotNet, Docker, Drupal Augmented Reality (could be) – not necessarily all at the same time.
Other essential qualifications (e.g.: ownership, track records etc.)	
If you have a list of companies with whom you are in contact or interested in contacting, please provide contact details	N/A
If you are interested in collaboration: please specify details and other important information you want to share with a potential company	The previous mentioned information in Section 2, in addition to: we have clients in different continents, covering different business sectors. We worked with private companies, public and governmental institutions. We have a company in Switzerland as well for software development and consultation.
Interested areas of collaboration	Software development applications like websites, portals and mobile applications – with different technology languages
Specific R&D contribution you are seeking/offering	Software development ideas for increase engagement between employees and managers as an idea.

Signature:



Name: Sylvia Zaky

Date: March 17th 2021